

Fiberglass Fabricator Vetting Checklist

BLG Fiberglass - Supplier Evaluation Guide 2026

7 Red Flags to Watch For

1 No portfolio of completed industrial work

Ask for photos or case studies of comparable completed jobs. Confidentiality is fine; having none is not.

2 Vague or evasive answers about process

Ask: laminate schedule, fiber-to-resin ratio control, cure cycle verification. Get specific technical answers.

3 Cannot produce tooling samples or test panels

Before full tooling commitment, a capable fabricator can produce a test laminate in your material.

4 No defined production schedule

Milestone dates should be provided in writing at proposal stage. Vague timelines or implausibly short ones both signal risk.

5 Key work is quietly outsourced

Ask directly which operations are performed in-house. Get the answer in writing.

6 Competing on price alone

A quote 30-40% below competing bids without a specific technical explanation should prompt detailed questions.

7 Poor communication from the start

Slow, vague, or unaccountable communication during the proposal stage will be worse during production.

Positive Qualification Criteria

1 Relevant portfolio provided without hesitation

2 Technical questions answered with specific process detail

3 Test panel produced in your material and process

4 Written milestone schedule delivered at proposal

5 Subcontracting disclosed transparently in writing

6 Pricing justified in specific technical terms

7 Prompt, informed responses from a technical contact

Planning a fiberglass tooling project? BLG Fiberglass provides free consultations.

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